

**BARRIERS**  
AND  
**CHALLENGES**  
TO  
**TRANSITIONING** AND *solutions*  
**SOLUTIONS**



# PAUL KELLY

CANNABIS  
BUSINESS  
101  
AT KCDS

WALK THROUGH REGULATIONS  
FOR FREE

EMPLOYMENT & DOCUMENTATION  
BEYOND HEALTH CANADA

LENDER / BORROWER RESOURCES  
- WHAT'S EXPECTED?  
ASSETS?

# RON LEBLANC

THANK YOU  
TO  
LOCAL GROUPS  
WHO SUPPORT  
THIS  
INITIATIVE



LOCAL TO  
SLOCAN VALLEY

WANT TO ENSURE  
NO ONE FALLS  
BETWEEN CRACKS



PUBLIC  
REPORT

SLOCAN VALLEY  
CANNABIS  
SYNOPSIS

AMPLIFY YOUR VOICES!

RECOMMENDATIONS!

# TRACEY HARVEY

-RESEARCH · PHD PROJECT

2016 - 2020



## TWO MAJOR CONCERNS

PROHIBITION EXPERIENCE

RURAL STAKEHOLDERS NOT CONSIDERED

ANONYMITY

CRUCIAL TO HAVE PARTICIPATION

AVOID TOKENISM!

TRANSITIONING ECONOMY



NEW MODEL  
WORK TOGETHER

RISK OF ECONOMIC COLLAPSE

LEVERAGE STRENGTHS

PURE WATER

COLLABORATIVE GOVERNANCE

CLUSTER



QUALITY

QUANTITY

# PROVINCIAL & LOCAL GOV'T

MOBILE QA/QC LAB  
TO SUPPORT  
FARM GATE  
SALES



\$ \$  
GOOD



QUALITY  
PRICING

\$ \$ \$ \$



BETTER

IMPROVE



AIR  
RESPONSE  
TIMES



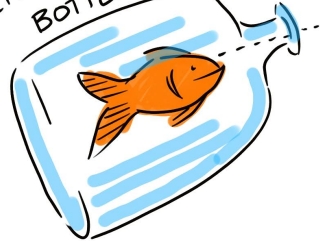
FOLLOW FARM  
USE REGS



ALLOW  
MEDICAL  
GROWERS TO  
SELL



REDUCE  
LICENSING  
BOTTLENECK



DIFFERENTIATE  
HELPFUL/  
HARMFUL  
MICROBES



\$ \$

GOOD



QUALITY  
PRICING

\$ \$ \$ \$



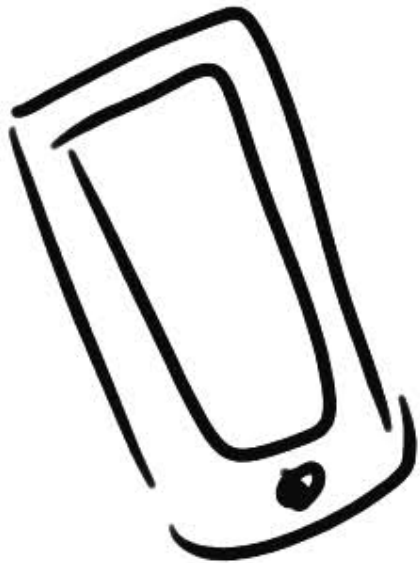
BETTER

MOBILE QA/QC LAB  
TO SUPPORT  
FARM GATE  
SALES

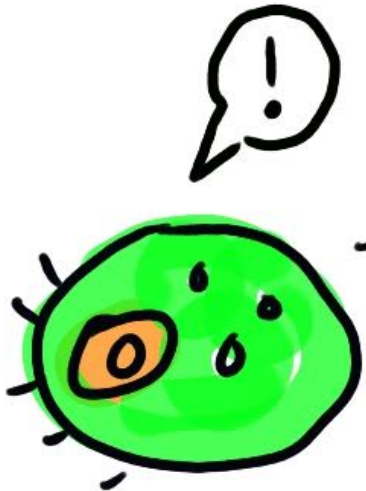


IMPROVE

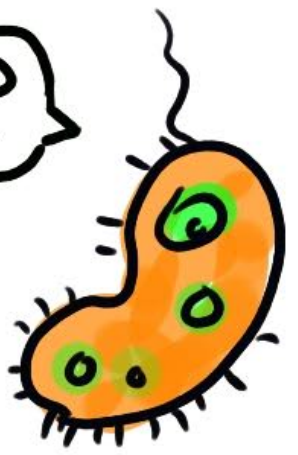
AVR  
RESPONSE  
TIMES





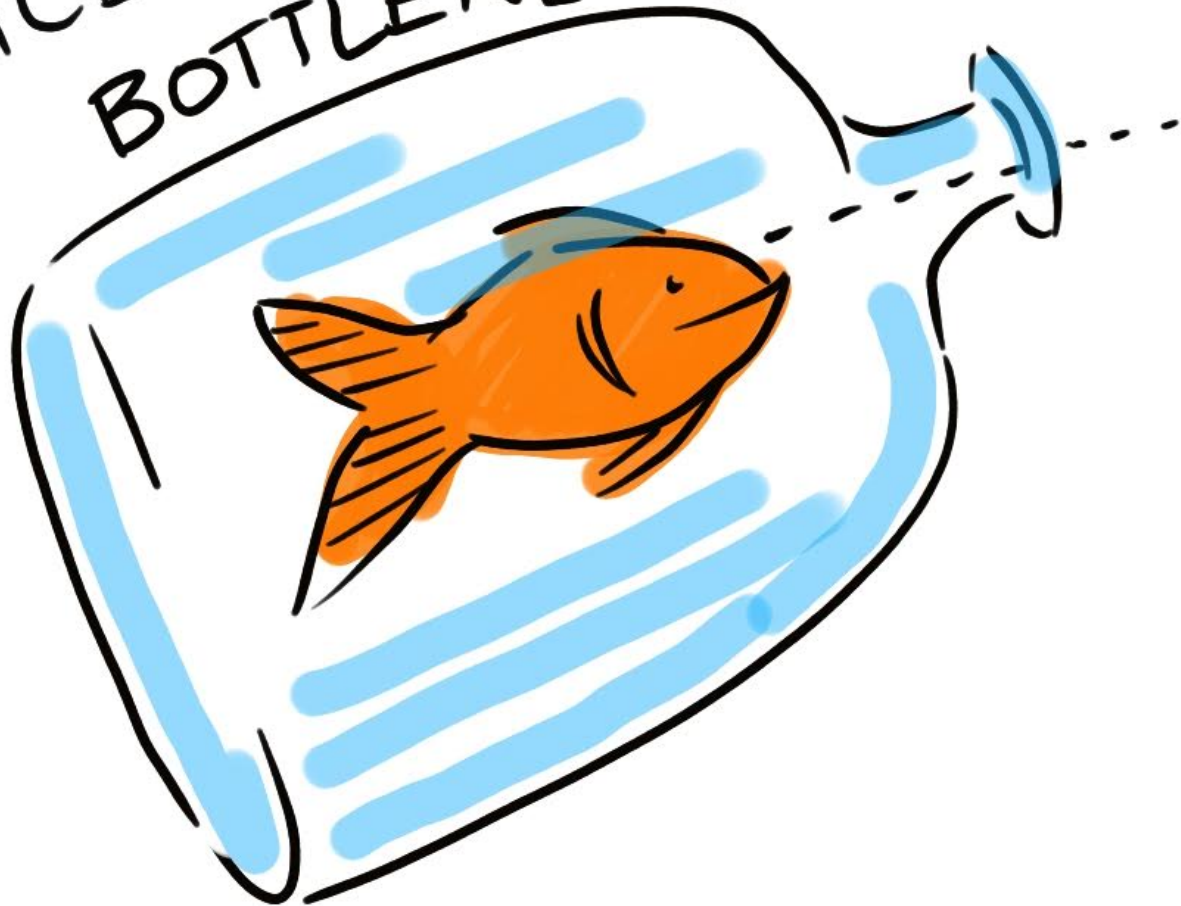


DIFFERENTIATE  
HELPFUL/  
HARMFUL  
MICROBES

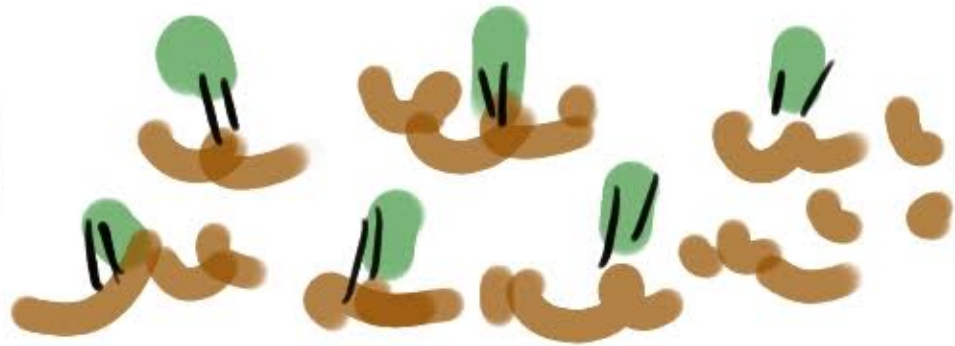


 ALLOW  
MEDICAL  
GROWERS TO  
SELL 

REDUCE  
LICENSING  
BOTTLENECK



FOLLOW FARM  
USE REGS



 **FEDERAL**

↑ FOOTPRINT OF SPACE FOR MICRO


CREATE COOPERATIVE COMMUNITY RESOURCES  


~~EXCESSIVE PACKAGING~~  


→ **SHORTEN** ←  
AND SIMPLIFY  
APP PROCESS  
↓  
1 STOP SHOP FOR EDUCATION

↑ LOCAL DISTRIBUTION  


↓ TAX FOR MICRO

SIMPLIFY AND LOWER  
↓ SECURITY  


SUBSIDIES FOR START UPS

  
AND TESTING

NURSERY LICENCE ↔ MICRO LICENCE  
ATTACHED

GRANDFATHER EXISTING OPS ON ALR

LABELLING REGS LIKE CRAFT BEER  
 

↑ ADVOCACY  

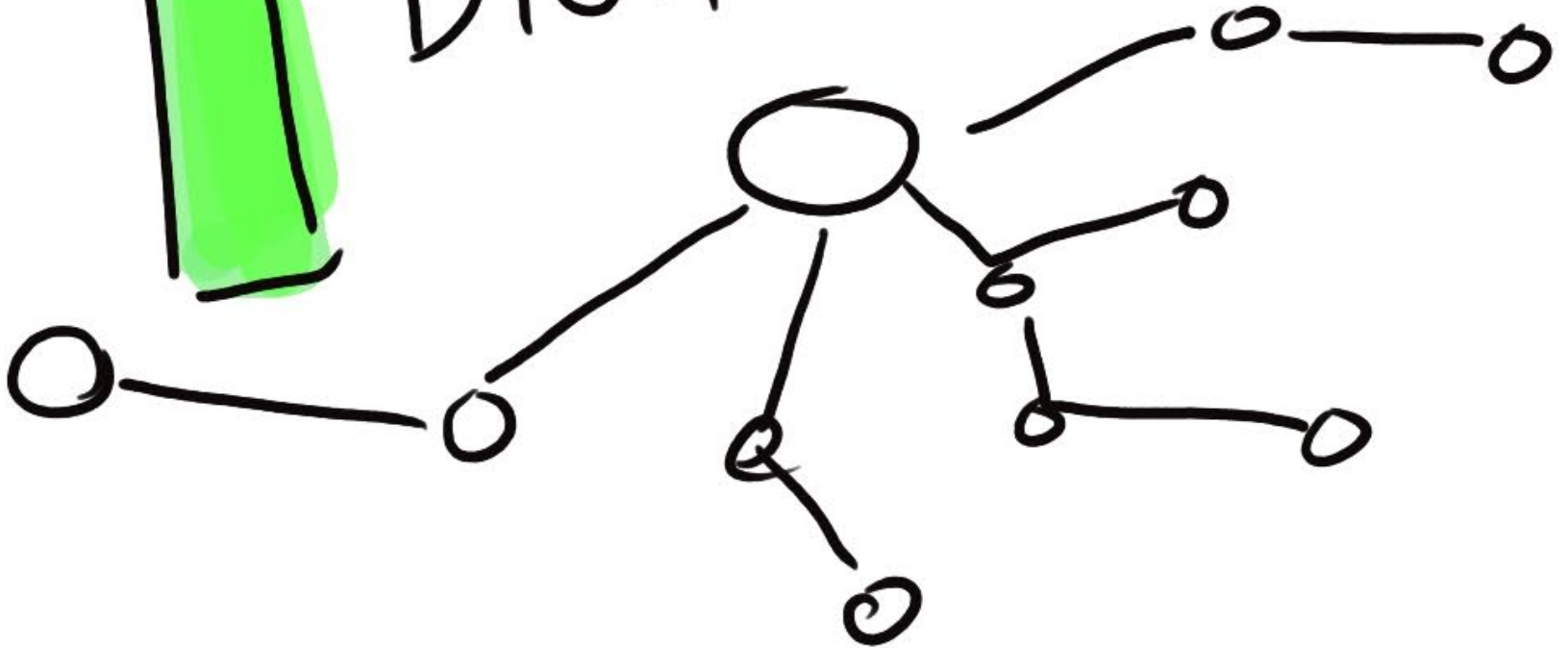
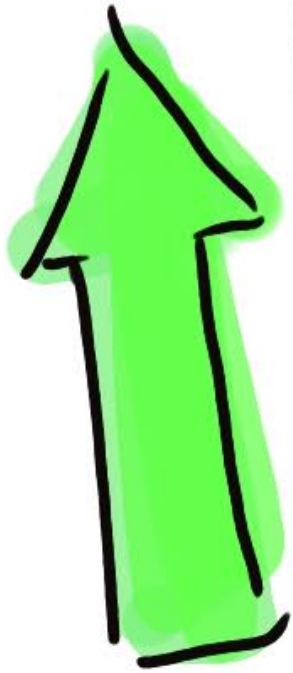

PARDONS FOR NON-VIOLENT CANNABIS CRIMES

• HEALTH  
• ECONOMY  
• ENVIRONMENT  
AND SO MUCH MORE...  
EDUCATE PUBLIC OF BENEFITS OF INDUSTRY  




FOOTPRINT  
OF SPACE  
FOR MICRO

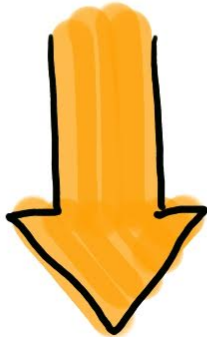
LOCAL  
DISTRIBUTION



→ SHORTEN ←

AND  
SIMPLIFY

APP  
PROCESS

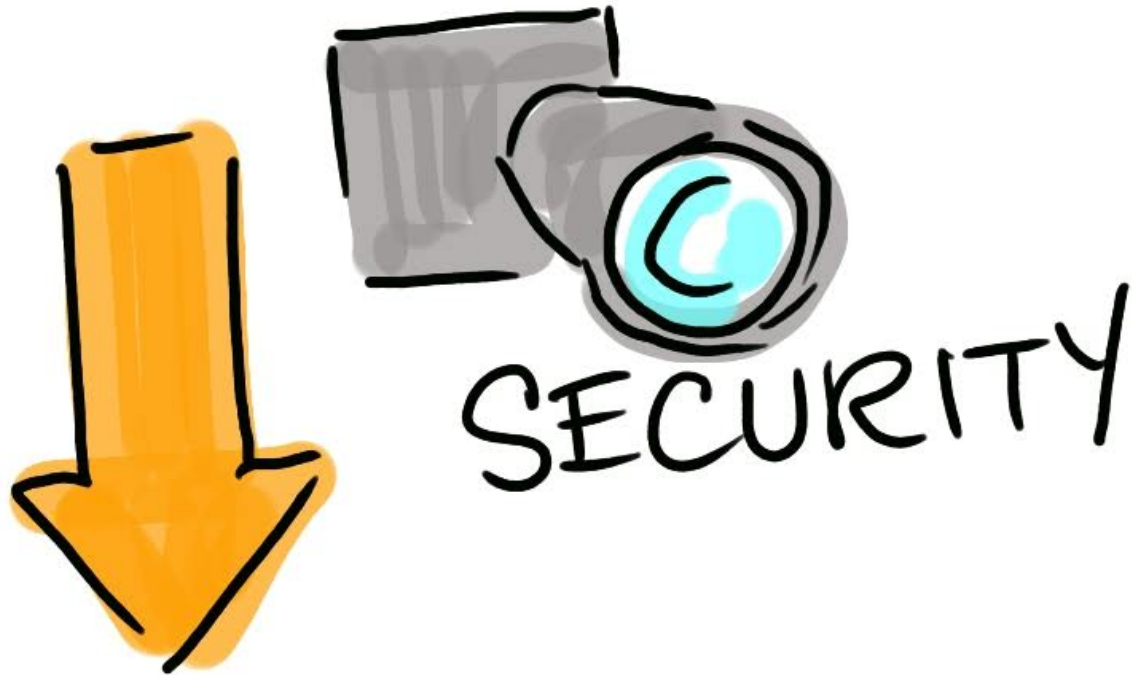


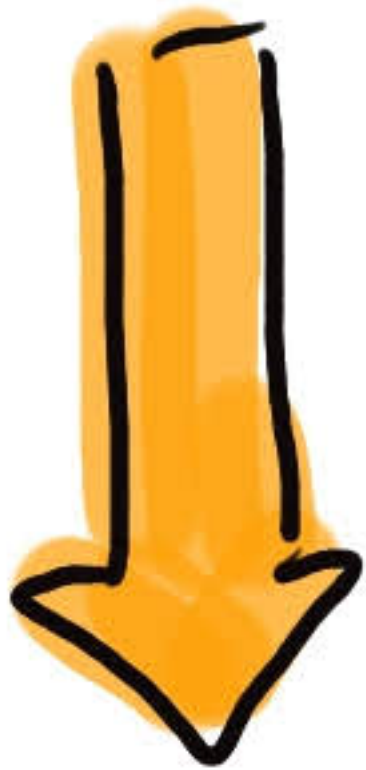
1 STOP SHOP

FOR  
EDUCATION



SIMPLIFY  
AND LOWER





TAX  
FOR  
MICRO



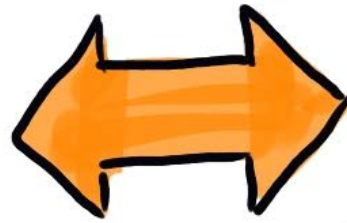


SUBSIDIES  
FOR START UPS



AND TESTING

NURSERY  
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MICRO  
LICENCE

ATTACHED



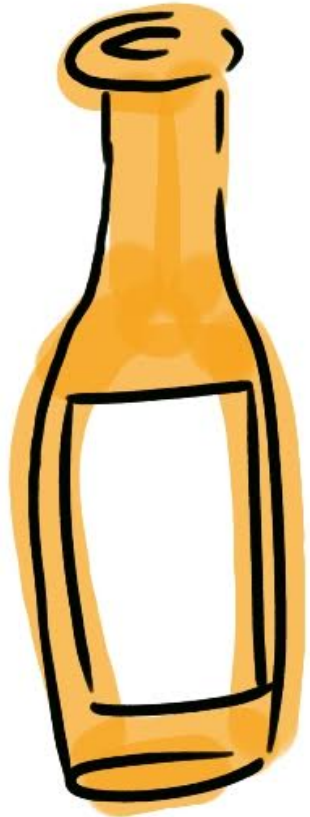
- HEALTH
  - ECONOMY
  - ENVIRONMENT
- AND SO MUCH MORE...

EDUCATE  
PUBLIC OF  
BENEFITS  
OF  
INDUSTRY

CREATE  
COOPERATIVE  
COMMUNITY  
RESOURCES







LABELLING REGS  
LIKE  
CRAFT  
BEER



# BUSINESS

 DROP EXPORT CAP

PROMOTE  3<sup>RD</sup> PARTY CERTIFICATION

LPS & MICRO  
DIFFERENT  
BOND REQ'S

 CRA BOND

 DO IT OURSELVES

APP GUIDES  
AVAILABLE TO  
AVOID CONSULTANT FEES

 ENSURE GENDER PARITY

 WORK WITH LOCAL LENDERS

 TRAINING PROGRAM COLLEGE?

TRAINING  
PROGRAM



re.

COLLEGE?



WORK WITH  
LOCAL  
LENDERS



APP GUIDES  
AVAILABLE TO  
AVOID CONSULTANT FEES



ENSURE  
GENDER  
PARITY





PROMOTE

3<sup>RD</sup> PARTY CERTIFICATION



DROP

EXPORT

CAP





# BARRIERS AND CHALLENGES TO TRANSITIONING AND SOLUTIONS

## FEDERAL

↑ FOOTPRINT OF SPACE FOR MICRO

CREATE COOPERATIVE COMMUNITY RESOURCES



→ SHORTEN AND SIMPLIFY APP PROCESS



SIMPLIFY AND LOWER SECURITY



↓ TAX FOR MICRO

SUBSIDIES FOR START UPS



GRANDFATHER EXISTING OPS ON ALR



PARDONS FOR NON-VIOLENT CANNABIS CRIMES



## PROVINCIAL & LOCAL GOV'T

MOBILE QA/QC LAB TO SUPPORT FARM GATE SALES

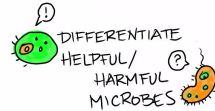


\$\$ GOOD QUALITY PRICING \$\$\$ BETTER

IMPROVE AIR RESPONSE TIMES



+ ALLOW MEDICAL GROWERS TO SELL



## BUSINESS

↓ DROP EXPORT CAP

PROMOTE 3<sup>RD</sup> PARTY CERTIFICATION

LPS & MICRO DIFFERENT BOND REQ'S



APP GUIDES AVAILABLE TO AVOID CONSULTANT FEES



WORK WITH LOCAL LENDERS

